

	AVIOR ClearView Dynamic Matrix	Other Static Mapping Solutions
<i>Infrastructure</i>	None required due to utility computing model. Zero footprint	Requires significant dedicated staff & equipment from IT and business units
<i>Security</i>	Multi layer segregation via encryption and virtualization	Vulnerable due to many touch points Open, insecure spread sheets
<i>Capacity</i>	Unlimited	Resource limited
<i>Mapping</i>	Dynamic <ul style="list-style-type: none"> • Current • Proactive • Multidirectional 	Static <ul style="list-style-type: none"> • A single regulatory or control change breaks entire model • Reactive • Links in one direction
<i>Granularity</i>	Individual question/control level	Template level
<i>Regulatory Mobility</i>	1 to N, N to 1, N to X ... <ul style="list-style-type: none"> • Consistent scoring, "BenchMark", across all regulations • Easily performs "gap" analysis against multiple regulations, standards and frameworks from existing data - future proof 	1 to 1 and typically in one direction <ul style="list-style-type: none"> • No relationship for scoring across regulations • Regulations viewed as individual "silo's" • No consistency
<i>Assessment Optimization</i>	Assess once - comply many times <ul style="list-style-type: none"> • Automatically derive optimal assessment 	None <ul style="list-style-type: none"> • Many assessments, many overlaps
<i>Compliance Optimization</i>	Easily integrates into a continual and consistent process of overall compliance improvement	None, typically built as a single project, single regulation effort that does not look at compliance across organizational or regulatory boundaries
<i>Views</i>	Unlimited... Examples: by <ul style="list-style-type: none"> • Regulation • Division • Business unit • Vendor • Geography • Asset type • Risk category 	Static single view based on assessment template
<i>Data Completeness</i>	Dynamic reference to lowest level with in authoritative source	You're on your own
<i>Ability to make Changes</i>	Simple, can be done internally	Costly and difficult, typically done by expensive vendor professional services resources
<i>Time to Value</i>	Immediate	Only after significant time and effort in development and learning curve
<i>Total Cost of Ownership</i>	\$X	\$10X