



Steve Webster  
Birnbach Communications  
(617) 512-8635  
swebster@birnbachcom.com

## **AVIOR COMPUTING ANNOUNCES NEW MANAGED 3rd- PARTY RISK ASSESSMENT SERVICE**

*AaSys, Janus Associates team with Avior*

NASHUA, NH, February 16, 2009 – Avior Computing, Inc., a leading innovator in compliance management solutions, announced today a new service initiative aimed at reducing the cost of 3rd-party risk assessments. In cooperation with leading consultants delivering information security, privacy, risk and compliance consulting Avior Computing can deliver optimized solutions that reduce cost and increase transparency in 3rd-party risk assessments.

Avior Computing's new managed service offering allows customers to fulfill their regulatory and fiduciary obligations to manage 3rd-party risk at a reduced cost, while focusing their internal resources on core activities that build value. Avior and its' partner organizations can perform the entire 3rd-party risk management function, or those parts of the process that the organization requiring focused attention. The Managed 3rd-Party Risk Assessment Service is available in cooperation with Avior Computing's consulting partners.

In a recent survey of 359 companies conducted by Gartner, Inc, Gartner found that 20% of the respondents spent 10,000 to 30,000 hours a year assessing the security controls of vendors, partners and providers.

"Avior ClearView and BenchMark have quickly proven to be integral parts of our risk and compliance consulting services, allowing our consultants to get more done, and enabling our consulting group to quickly create new, high-value client services" said Miguel Hablutzel, CIO, AaSys.

According to Karl Muenzinger, Senior Project Manager at JANUS Associates, "The Avior tool's ease of use and efficient process allow straightforward information gathering and assessment which increase productivity and reduces the cost of 3rd-party evaluations. For example, the streamlined process for

linking survey questions with a “crosswalk” of regulatory requirements, frees our consultants to spend their time and special talents analyzing the risks and formulating ways to mitigate them as opposed to just trying to manage the data collection side of compliance”.

Avior’s Managed 3rd- Party Risk Assessment Service is available now.

“3rd-party risk and regulatory compliance management is a significant non-core burden for organizations,” said Steve McCalmont, Avior Computing CEO. “Our new managed service offering in this area in cooperation with leading consultancies enable Avior and our consulting partners to help clients to achieve increased 3rd- party risk transparency, with less effort and expense.”

### **About Avior Computing**

Founded in 2003 by software and networking industry veterans, Avior Computing is a leading innovator in compliance management solutions. Avior ClearView is a dynamic SaaS mapping application that automates the mapping of regulations, standards, controls, and assessment questions. Avior BenchMark automates the process of assessing and managing compliance for applications such as vendor risk and information privacy. Avior BenchMark replaces costly and cumbersome manual assessments involving spreadsheets and word documents with a streamlined and automated process, enabling better risk decision-making, and significantly reducing the pain and cost of manual assessment activities. For more information, [www.aviorcomputing.com](http://www.aviorcomputing.com).

### **About AaSys**

AaSys Group is a consultancy and network services group with headquarters in Tampa, Florida. We specialize in the Banking and Financial Industries, providing a wide range of services including Banking operations consulting, security, network management and administration, systems integration and remote help desk support. In addition, AaSys has established strategic relationships with Information Technology industry leaders. These relationships are key in the success of AaSys to deliver full-life-cycle, enterprise level multi-vendor solutions to meet our clients networking needs.

### **About JANUS Associates**

**JANUS Associates®** provides a full range of information security, privacy, compliance, and business recovery consulting services. The firm has deeply experienced specialists in risk analysis, penetration testing, regulatory compliance, disaster recovery and business continuity planning, eDiscovery, and data forensics., Founded in 1988, JANUS is the longest tenured independent information security consultancy in the U.S. with scores of leading clients in both

the public and private sectors. JANUS is a Payment Card Industry (PCI) Qualified Security Assessor Company (QSAC) and a Payment Application Qualified Assessor Company. These certifications authorize the firm to perform PCI Security Audits as well as certify the security of PCI Payment Application hardware and software solutions marketed to the Payment Card industry.

# # # #